

Letshego

Half Year Results June 2016

The Board of Directors of Letshego Holdings Limited ("the Group") is pleased to present an extract of the reviewed consolidated results for the six months ended 30<sup>th</sup> June 2016.

#### **HIGHLIGHTS**

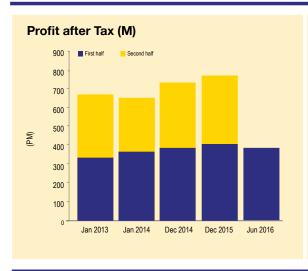


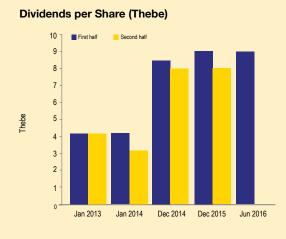














# CONTINUED PROGRESS ON DELIVERY OF THE STRATEGIC AGENDA UNDERPINNED BY INVESTMENTS IN THE BUSINESS

The Group continues to deliver on its strategic agenda towards creating a leading African financial services group, with a focus on inclusive financial services. Through its ten country presence across Southern, East and West Africa, its subsidiaries provide consumer lending, micro finance and deposit-taking solutions.

## KEY HIGHLIGHTS OF PROGRESS WITH DELIVERY OF THE STRATEGIC AGENDA DURING THE PERIOD INCLUDE:

**Embrace financial inclusion:** The Group continues to progress its inclusive finance agenda. This includes engaging with various stakeholders and piloting agricultural, educational and environmental lending projects in low risk pockets of various supply chains in these sectors off Letshego's balance sheet. These are progressing well and early indicators are that sustainable commercial returns are achievable over time.

Furthermore, the Group continues to seek deposit-taking licences – enabling Letshego to expand its customer solutions offering via: savings and transactional accounts, providing money transfer, bill payment and remittance services, as well as facilitating borrowings for micro and small enterprises for their productive needs. Subsequent to the period end, Letshego Namibia was awarded a full deposit taking license by the Central Bank of Namibia. Also FBN MFB Nigeria and Advans Bank Tanzania were successfully renamed and rebranded to Letshego MFB Nigeria and Letshego Bank Tanzania respectively. The Group now has five deposit taking licenses.

**Grow the franchise - invest and diversify:** Letshego continues to grow in its existing territories and diversifying into new African markets in terms of geographic, customer and solution mix. The expansion is also underpinned by the continued investment in people, systems and capabilities. During the period good progress was made in integrating the 2015 acquisitions in Tanzania and Nigeria into the Letshego Group. In Letshego's home market, Botswana, household improvement loans now make up 6% of the loan portfolio. Similar initiatives are being pursued elsewhere in the group and the consumer lending segment is now 89% of the overall loan portfolio with MSE at 11%.

Enhance the customer experience and deliver simple, appropriate and affordable solutions: The Group continued investment in people and systems has enabled Letshego to strengthen its operating capability. Mozambique and Rwanda are now live with USSD mobile banking and cards will be introduced in the second half of 2016.

Furthermore a pilot of a technology-driven agency banking model that uses biometric authentication to on-board customers and provides simple saving and loan solutions has commenced in Mozambique. Its key benefits are simplicity as an account can be opened in three easy steps,

and lower service cost as is solar powered thereby making it easy to deploy in rural areas. Further enhancement of existing solutions to ensure market relevance continues.

Embed the future capability model and provide Access, Anytime Anywhere: Enhancements to customer access points continue across the Letshego footprint and are important in ensuring exceptional customer experience. For example we have 55 third party agents in Tanzania through a strategic partnership with a local agency - these are expected to increase. The use of mobile money is well established in Kenya and continues to perform very well, with additional opportunities to expand the use of our USSD driven access currently being explored. Letshego is also developing agency and mobile banking, payment services and internet banking solutions, with Mozambique, Namibia, Rwanda and Tanzania at the forefront.

#### GROWTH, PERFORMANCE AND RETURNS

- Total revenues exceeded P1 billion
- Profit before tax of P489m
- Interest income increased by 11%
- Cost of borrowings remained stable at 10.5%

  Staff and operational expenses increased by 51%
- reflecting our continued step up of our capabilities

  This resulted in the cost to income ratio increasing to
- 38%
  Cost of credit risk at 2.4% remained within target
- levels
- Return on Assets of 11%
- Return on Equity of 19%
- Dividend of 9 thebe per share retaining a 50% dividend pay-out ratio
- Gross loans and advances to customers increased by 9%

#### ANALYSIS OF THE RESULTS FOR THE PERIOD

This period's results show satisfactory growth in an environment of depreciating exchange rates, higher inflation and interest rates and lower economic activity in most of the markets in which Letshego operates.

Loan growth was 9% in BWP terms and 22% in local currency. The quality of the loan book remains at targeted levels. Loan loss ratios remained less than 3% while we continue to increase our coverage ratios. An additional provision was taken for potential Mozambique sovereign default risk. The level of customer deposits fell slightly mainly due to the maturity of some corporate deposits. Borrowings remained flat from the year end however a funding pipeline is in place to support the business going forward.

The depreciation of local currencies continued to have an impact on the translated results with a further P297m reduction in Shareholders' equity. Nonetheless, the Group remains well capitalised and profitable.

Profit before tax of BWP489 million was generally flat period on period. Operating income increased by 10% which reflected the underlying growth in advances to customers and was supported by stable interest margins, cost of funding and cost of credit risk. However, the growth in income was lower than the growth in costs which resulted in a higher cost to income ratio and flat profitability. The Group continues to invest in human capital and infrastructure in support of its strategic growth agenda and long term plans for the business. It is acknowledged that the interim period cost to income ratio is higher than targeted levels of 35% and is expected to revert to more normal levels over time.

### BOARD OF DIRECTORS

Enos Banda was appointed to the Board during August 2016 as a new independent Non-Executive Director (NED). This brings the number of Directors to eleven of which seven are independent NED's.

#### AUDITORS' REVIEW

The financial information set out in this announcement has been reviewed but not audited by PwC, Letshego Group's external auditors. Their unqualified review report is available for inspection at the Group's registered office.

#### **PROSPECTS**

Letshego continues to drive its inclusive financial services strategy and to strengthen its operations through investment in people, technology and strategic partnerships. The Board of Directors is confident that the Group is well positioned to benefit from the growing markets in which it is active and views inorganic expansion via strategic acquisitions as important to the acceleration of Letshego's strategy. As such, it will continue to seek and review relevant opportunities for the Group to pursue.

#### **DIVIDEND NOTICE**

Notice is hereby given that the Board has declared an interim dividend of 9 thebe per share for the period ended 30 June 2016. In terms of the Botswana Income Tax Act (Cap 50:01) as amended, withholding tax at the rate of 7.5% or any other currently enacted tax rate will be deducted from the interim gross dividend for the period ended 30 June 2016.

Important dates pertaining to this dividend are:

- Declaration date, 31 August 2016
- Last date to register, 16 September 2016
- Dividend payment date on or about, 23 September 2016

For and on behalf of the Board of Directors:

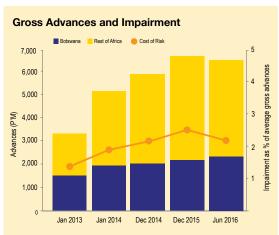
J A Burbidge Group Chairman A C M Low Group Managing Director

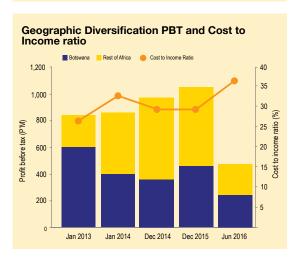
GABORONE, Wednesday 31 August, 2016

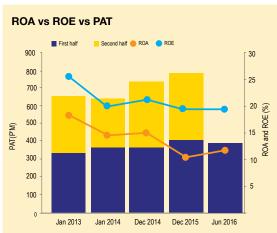


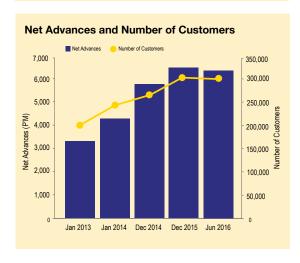
#### **COMMENTARY** (continued)











#### **RATIOS**

	30 June 2016 (Reviewed)	30 June 2015 (Reviewed)	31 Dec 2015 (Audited)
Return on average assets (%)	11%	13%	10%
Return on average equity (%)	19%	20%	19%
Cost to income ratio (%)	38%	28%	29%
Debt to equity ratio (%)	67%	52%	66%

CONSOLIDATED	STATEMENT	OF FINANCIAL	POSITION
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CONSOLIDATED STATEMENT OF FINANCIA	AL POSITI	ION		
		At 30 June		At 31 Dec
	2016	2015		2015
	(Reviewed)		Change	(Audited)
Note	P'000	P'000	%	P'000
ASSETS				
Cash and cash equivalents 1	385,296	283,581		526,290
Advances to customers 2	6,202,974	5,804,278	7	6,311,678
Other receivables 3	273,939	145,106		220,688
Property, plant and equipment 4	72,931	50,595		76,030
Intangible assets 5	58,622	48,043		61,312
Goodwill 6	135,569	55,250		170,868
Income tax receivable	37,783	25,496		27,570
Deferred tax assets	103,628	30,847		68,000
	,	·		,
Total assets	7,270,742	6,443,196	13	7,462,436
LIABILITIES AND EQUITY				
Liabilities				
Customer deposits 7	92,716	11,071		154,495
Deposits from banks 8	80,790	-		77,364
Cash collateral 9	42,949	38,382		44,667
Trade and other payables 10	164,432	198,076		175,493
Income tax payable	28,306	31,424		57,973
Deferred tax liabilities	528	972		2,006
Borrowings 11	2,751,728		31	2,768,412
Total liabilities	3,161,449	2,387,956		3,280,410
Shareholders' equity				
Stated capital 12	994,909	989,487		989,487
Foreign currency translation reserve	(549,002)			(254,293)
Legal reserve	22,178	9,512		22,178
Share based payment reserve	26,249	15,751		19,705
Retained earnings	3,450,656	3,132,387		3,256,158
Total equity attributable to equity holders of				
the parent company	3,944,990	3,898,055		4,033,235
Non-controlling interests	164,303	157,185		148,791
Total shareholders' equity	4,109,293	4,055,240		4,182,026
Total liabilities and equity	7,270,742	6,443,196	13	7,462,436

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER **COMPREHENSIVE INCOME** 

	6 months ended 30 June 2016 (Reviewed)	6 months ended 30 June 2015 (Reviewed)	Change	12 months ended 31 Dec 2015 (Audited)
Note P		2'000 %		2,000
Interest income 13	952,284	859,582	11	1,753,556
Interest expense 14	(178,167)	(171,272)	4	(326,694)
Net interest income	774,117	688,310	12	1,426,862
Fee and commission income	22,642	11,098	104	28,699
Other operating income 15	105,854	122,112	-13	229,390
Operating income	902,613	821,520	10	1,684,951
Employee costs 16	(153,735)	(101,625)	51	(212,487)
Other operating expenses 17	(191,239)	(126,976)	51	(297,106)
Net income before impairment and taxation	557,639	592,919	-6	1,175,358
Impairment of advances 18	(68,581)	(70,326)	-2	(138,864)
Profit before taxation	489,058	522,593	-6	1,036,494
Taxation	(101,100)	(120,367)		(268,788)
Profit for the period	387,958	402,226	-4	767,706
Attributable to: Equity holders of the parent company	369,304	371,062		708,282
Non-controlling interests	18,654	31,164		59,424
Profit for the period	387,958	402,226	-4	767,706
Other comprehensive income, net of tax Items that may be subsequently reclassified to profit or loss Foreign currency translation differences arising from	s:	·	<u> </u>	
foreign operations  Total comprehensive income for the period	(297,851) <b>90,107</b>	(274,634) <b>127,592</b>		(283,157) <b>484,549</b>
total comprehensive income for the period	90,107	127,592		464,549
Attributable to: Equity holders of the parent company Non-controlling interests	74,595 15,512	124,810 2,782		456,821 27,728
Total comprehensive income for the period	90,107	127,592		484,549
		· ,- · -		,
Weighted average number of shares in issue during the period (millions)	2,186	2,179		2,184
Dilution effect - number of shares (millions)	40	35		31
Number of shares in issue at the end of the period (millions)	2,188	2,185		2,185
Basic earnings per share (thebe) Fully diluted earnings per share (thebe)	17.7 17.4	18.5 18.2	-4	35.2 34.7
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NOTE: The diluted EPS has been calculated based on shares that may vest in terms of the Group's long term staff incentive scheme.



CONSOLIDATED STATEMENT OF CHANGES IN EQUITY	Stated capital P'000	Retained earnings P'000	Shared based payments reserve P'000		Legal reserve P'000	Non- controlling interest P'000	Total P'000
Balance at 31 December 2014	975,510	2,940,521	21,246	(2,189)	5,108	154,437	4,094,633
Total comprehensive income for the period							
Profit for the period	-	371,062	-	-	-	31,164	402,226
Other comprehensive income, net of income tax							
Foreign currency translation reserve	-	-	-	(246, 252)	-	(28,382)	(274,634)
Transactions with owners, recorded directly in equity							
Disposal of Financial South Sudan (Pty) Ltd	-	-	-	(641)	-	(34)	(675)
Allocation to share based payment reserve	-	-	8,482	· -	-	-	8,482
Allocated to legal reserve	-	(4,404)	-	-	4,404	-	_
New shares issued from long term incentive scheme	13,977	-	(13,977)	-	-	-	-
Dividends paid to equity holders	-	(174,792)		-	-	-	(174,792)
Balance at 30 June 2015	989,487	3,132,387	15,751	(249,082)	9,512	157,185	4,055,240
Total comprehensive income for the period							
Profit for the period	-	337,220	-	-	-	28,260	365,480
Other comprehensive income, net of income tax							
Foreign currency translation reserve	-	-	-	(5,211)	-	(3,314)	(8,525)
Transactions with owners, recorded directly in equity							
Non-controlling interest arising on business combination - Advans Bank Tanzania	-	-	-	-	-	20,930	20,930
Acquisition of Non-controlling interest - Letshego Tanzania Limited	-	(5,125)	-	-		(47,553)	(52,678)
Allocation to share based payment reserve	-	-	3,954	-	-	-	3,954
Allocated to legal reserve	-	(12,666)	-	-	12,666	-	_
Dividend paid by subsidiary to minority interests	-	-	-	-	-	(6,717)	(6,717)
Dividends paid to equity holders	-	(195,658)	-	-	-	-	(195,658)
Balance at 31 December 2015	989,487	3,256,158	19,705	(254,293)	22,178	148,791	4,182,026
Total comprehensive income for the period							
Profit for the period	-	369,304	-	-	-	18,654	387,958
Other comprehensive income, net of income tax							
Foreign currency translation reserve	-	-	-	(294,709)	-	(3,142)	(297,851)
Transactions with owners, recorded directly in equity				,		,	
Allocation to share based payment reserve	-	-	11,966	-	-	-	11,966
New shares issued from long term incentive scheme	5,422	-	(5,422)	-	-	-	-
Dividends paid to equity holders	-	(174,806)	-	-	-	-	(174,806)
Balance at 30 June 2016	994,909	3,450,656	26,249	(549,002)	22,178	164,303	4,109,293

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS  Note	6 months ended 30 June 2016 (Reviewed)( P'000	6 months ended 30 June 2015 Reviewed) P'000	12 months ended 31 Dec 2015 (Audited) P'000
Operating activities			
Profit before taxation	489,058	522,593	1,036,494
Add: Amortisation and depreciation	14,099	9,268	21,806
: Impairment of advances	119,211	72,474	196,245
Movement in working capital and other changes	(387,733)	(435,813)	(1,056,929)
Cash generated from operations	234,635	168,522	197,616
Taxation paid	(178,086)	(167,677)	(322,156)
Net cash generated from / (utilised in) operating activities	56,549	845	(124,540)
Investing activities			
Payment for acquisition of / investment in subsidiaries	-	-	(265,008)
Net cash acquired from acquisitions	-	-	178,315
Other investing activities	(8,312)	(10,551)	(31,292)
Net cash flows used in investing activities	(8,312)	(10,551)	(117,985)
Financing activities			
Dividends paid to equity holders and subsidiary minorities	(174,806)	(174,792)	(377, 167)
Net receipts on borrowings	57,868	170,187	857,385
Net cash (utilised in) / generated from financing activities	(116,938)	(4,605)	480,218
Net movement in cash and cash equivalents	(68,701)	(14,311)	237,693
Cash and cash equivalents at the beginning of the period	526,290	320,544	320,544
Effect of exchange rate changes on cash and cash equivalents	(72,293)	(22,652)	(31,947)
Cash and cash equivalents at the end of the period 1	385,296	283,581	526,290

## **SEGMENTAL REPORTING**

The Group's geographical primary segments are as follows: Botswana, Namibia, Mozambique, Other Southern Africa, Tanzania, Other East Africa and Holding company.

- Other Southern Africa includes: Lesotho and Swaziland

- Other East Africa includes: Kenya, Rwanda and Uganda

Operating segments June 2016	Botswana		Mozambique	Other Southern Africa	Tanzania	Other East Africa	West Africa	Holding Company or eliminations	Total
	P '000	P '000	P '000	P '000	P '000	P '000	P '000	P '000	P '000
Operating income	310,351	197,108	102,279	46,021	94,199	121,745	26,887	4,023	902,613
Profit before taxation	251,677	163,435	58,460	28,426	55,946	27,072	(7,349)	(88,609)	489,058
Taxation - consolidated								,	(101,100)
Profit - consolidated									387,958
Gross Advances to customers	2,255,219	1,471,138	829,076	485,356	458,749	910,205	55,534	-	6,465,277
Impairment provisions	(145,065)	(577)	(25,225)	(13,353)	(25,268)	(46,476)	(6,339)	-	(262,303)
Net Advances	2,110,154	1,470,561	803,851	472,003	433,481	863,729	49,195	-	6,202,974
Borrowings	203,104	596,458	191,067	319,785	16,770	659,418	-	765,126	2,751,728
Operating segments June 2015									
Operating income	298,146	184,576	120,605	40,148	77,724	110,976	-	(10,655)	821,520
Profit before taxation	216,364	156,203	73,906	30,024	49,696	46,185	-	(49,785)	522,593
Taxation - consolidated	-,	,	-,	, -	- ,	-,		( - , ,	(120,367)
Profit - consolidated									402,226
Gross Advances to customers	2,189,102	1,380,768	1,077,233	370,099	312,562	622,350	_	_	5,952,114
Impairment provisions	(84,145)	(138)	(25,527)	(3,038)	(12,228)	(22,760)	_	_	(147,836)
Net Advances	2,104,957	1,380,630	1,051,706	367,061	300,334	599,590	-	-	5,804,278
Borrowings	464,200	687,588	604,497	230,705	8,960	433,200		(321,119)	2,108,031



## NOTES TO THE STATEMENT OF FINANCIAL POSITION AND STATEMEN

	At 30 June 2016	At 30 June 2015	At 31 Dec 2015
	(Reviewed) P'000	(Reviewed) P'000	(Audited) P'000
1. Cash and cash equivalents			
Cash at bank and in hand	341,665	275,851	472,547
Short term deposits	43,631	7,730	53,743
	385,296	283,581	526,290
2. Advances to customers			
Gross advances to customers	6,465,277	5,952,114	6,563,394
Less: Impairment provisions - specific	(194,063)	(119,015)	(178,726)
: Impairment provisions - portfolio	(68,240)	(28,821)	(72,990)
	6,202,974	5,804,278	6,311,678
3. Other receivables			
Deposits	34,398	26,252	33,220
Receivable from insurance arrangements	112,345	48,909	105,960
Withholding tax and value added tax	86,635	52,003	46,847
Other receivables	40,561	17,942	34,661
	273,939	145,106	220,689

Carrying amount at 1 Jan 2016	Additions	Disposals	Depreciation charge	Forex translation	Carrying amount at 30 June 2016
ent					
1,932	148	(5)	(279)	(23)	1,773
16,403	3,806	-	(6,318)	(116)	13,775
38,852	3,226	-	(3,469)	(595)	38,014
17,976	-	-	(275)	352	18,053
867	449	-	-	-	1,316
76,030	7,629	(5)	(10,341)	(382)	72,931
	amount at 1 Jan 2016 ent 1,932 16,403 38,852 17,976 867	amount at 1 Jan 2016 Additions  ent 1,932 148 16,403 3,806 38,852 3,226 17,976 - 867 449	amount at 1 Jan 2016 Additions Disposals  ent 1,932 148 (5) 16,403 3,806 - 38,852 3,226 - 17,976 867 449 -	amount at 1 Jan 2016 Additions Disposals Charge  ent 1,932 148 (5) (279) 16,403 3,806 - (6,318) 38,852 3,226 - (3,469) 17,976 - (275) 867 449	### Additions Disposals Charge translation  ### 1,932

	Carrying amount at 1 Jan 2016	Additions	Disposals	Amortisation charge	Forex translation	Carrying amount at 30 June 2016
5. Intangible assets						
Computer software	49,654	683	-	(3,758)	385	46,964
Brand value	1,186	-	-	-	-	1,186
Core deposit	10,472	-	-	-	-	10,472
	61,312	683	-	(3,758)	385	58,622

01,312 003	 (3,730)	303	30,022
	At 30 June 2016 (Reviewed) P'000	At 30 June 2015 (Reviewed) P'000	At 31 Dec 2015 (Audited) P'000
6. Goodwill			
Goodwill arose on the acquisition of:			
Letshego Financial Services Namibia (Proprietary) Limited	22,600	25,760	25,760
Letshego Tanzania Limited	2,025	2,064	2,064
Letshego Kenya Limited	34,249	27,426	27,426
Letshego Bank (T) Limited	16,201	-	16,575
Letshego Microfinance Bank Nigeria Limited	60,494	-	99,043
	135,569	55.250	170.868

Goodwill was translated using reporting date exchange rates to reflect the changes in foreign currencies. The Group assessed the recoverable amount of goodwill, and determined that it was not impaired in respect of all cash generating units noted above.

7	Customer	denosits
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Deposits from customers	92,716	11,071	154,495
8. Deposits from banks Deposits from banks	80,790	-	77,364

These are short term deposits from other banks.

#### 9. Cash collateral

0. 0.0			
Cash collateral on loans and advances	42,949	38,382	44,667

Cash collateral represents payments made by customers as security for loans taken. The amounts are refundable upon the successful repayment of loans by customers or are utilised to cover loans in the event of default.

#### 10. Trade and other payables

20,310	35,266	19,627
37,547	42,698	53,351
14,409	12,794	23,525
69,189	91,266	45,540
22,977	16,052	33,450
164,432	198,076	175,493
	37,547 14,409 69,189 22,977	37,547 42,698 14,409 12,794 69,189 91,266 22,977 16,052

T OF COMPREHENSIN		At 30 June	At 31 Dec
	2016	2015	2015
		(Reviewed)	(Audited)
	P'000	P'000	P'000
11. Borrowings			
Commercial banks	946,482	853,708	1,047,442
Note programmes	1,416,017	926,661	1,334,392
DFI's	284,377	140,173	283,786
Pension Funds	104,852	187,489	102,792
Total borrowings	2,751,728	2,108,031	2,768,412
12. Stated capital			
Issued: 2,187,546,471			
ordinary shares of no par value			
(2015: 2,184,901,697)	994,909	989,487	989,487
	6 months	6 months	
	ended	ended	ended
	30 June 2016	30 June 2015	31 Dec 2015
	(Reviewed)	(Reviewed)	(Audited)
	P'000	(Reviewed) P'000	(Audited) P'000
13. Interest income		. 555	
Advances to customers	946,174	857,642	1,749,633
Deposits with banks	6,110	1,940	3,923
	952,284	050 500	1 750 550
	952,284	809,082	1,753,556
14. Interest expense Overdraft facilities and term loans	166,565	121,334	250,999
Foreign exchange loss	11,602	49,938	75,695
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	178,167	171,272	326,694
15. Other operating income			
Income from insurance			
arrangements	82,676	83,332	163,835
Early settlement fees	15,993	15,486	36,533
Sundry income	7,185	23,294	29,022
	105,854	122,112	229,390
16. Employee costs			
Salaries and wages	116,432	76,197	165,905
Staff incentive	18,365	11,011	19,332
Staff pension fund contribution	4,718	4,432	9,114
Directors' remuneration – for			
management services (executive)	2,254	1,503	5,700
Long term incentive plan	11,966	8,482	12,436
	153,735	101,625	212,487
	100,700	101,020	212,401
17. Other operating expenses			
Accounting and secretarial fees	601	570	909
Advertising	8,451	6,687	12,306
Audit fees	1,770	1,600	3,169
Bank charges	2,446	2,482	4,738
Computer expenses	6,394	5,500 7,714	9,787
Consultancy fees	13,709	7,714	21,868
Corporate social responsibility Depreciation and amortisation	462 14,099	367 9,268	2,976 21,806
Directors' fees – non executive	2,877	9,200 2,424	3,992
Direct costs	43,291	34,111	83,455
Government levies	5,363	4,179	8,472
Insurance	5,324	2,548	4,152
Office expenses	9,804	4,513	11,540
Operating lease rentals - property	17,993	11,702	25,967
Other operating expenses	36,521	16,841	45,148
Payroll administration costs	471	146	982
Telephone and postage	6,612	5,207	11,854
Travel	15,051	11,117	23,985
	191,239	126,976	297,106
18. Impairment on advances	00.504	70.000	100.001
Impairment expense	68,581 68,581	70,326 70,326	138,864 138,864
	00,001	10,020	100,004

NON EXECUTIVE DIRECTORS

J A Burbidge (Chairman) (GB), E N Banda (RSA), G Hassam (Malawi), J de Kock (RSA), H Karuhanga (Uganda), I M Mohammed (USA), S Price (GB), R Thornton (USA), Gerrit van Heerde (RSA), Dr. G Somolekae (Botswana), R N Alam (alternate to I M Mohammed) (USA)

**EXECUTIVE DIRECTOR**A C M Low (Managing Director) (UK)

#### **CERTIFIED AUDITORS**

PricewaterhouseCoopers, Plot 50371, Fairground Office Park, Gaborone, Botswana

#### TRANSFER SECRETARIES

PricewaterhouseCoopers (Pty) Limited, Plot 50371, Fairground Office Park, Gaborone, Botswana

REGISTERED OFFICE Plot 50371, Fairground Office Park, Gaborone, Botswana www.letshego.com